



Proposal: 12691-1-0

## Park Camera Addition

**Prepared By:**

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Sales

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Proposal Issued:

**5/5/2023**

IL License 124-000887

Proposal Valid To:

**6/4/2023**

Prepared for:

Courtney Mitchell

**City Of Salem**

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## PROJECT DETAILS

### Camera Platform Upgrade \$6,441.00

QTY	Description	Location
1	Entry Level Server w/ OTB	
3	8TB Hard Drive	
1	8 Camera IP License	

#### Monthly Recurring:

Description	Ext.Price
Remote Video Support	\$50.00

### Volleyball Court Cameras \$4,597.00

QTY	Description	Location
3	8MP IP Turret Camera	
1	14 X 10 X 4 Weather Proof Plastic Box w/ Outlet	
2	Wireless Network Bridge Antenna	
2	POE Injector	
1	8-Port Switch	
3	Pole Mount Adapter	
3	Camera Base Adapter	
3	Single Camera IP License	

### West Bridge Cameras \$1,959.00

QTY	Description	Location
2	8MP IP Turret Camera	
2	Pole Mount Adapter	
2	Camera Base Adapter	
2	Single Camera IP License	

## Investment Summary

<b>Total Proposal Amount</b>	<b>\$12,996.00</b>
<b>Monthly Recurring</b>	<b>\$50.00</b>

**Proposal Acceptance:**

I hereby certify that I am authorized by my company to sign this proposal. Security Alarm Corp is hereby authorized to perform the work as specified. The proposal may be withdrawn if not accepted within 90 days.

**SECURITY ALARM CORP**

**City Of Salem**

By

\_\_\_\_\_  
Signature Date

\_\_\_\_\_  
Sales

\_\_\_\_\_  
Title

\_\_\_\_\_  
Ryan Petrea

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Signature Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Printed Name

## Clarifications and Assumptions

- Security Alarm labor is provided during normal business hours Monday – Friday from 7:00am – 4:00pm. Overtime is not included and will be charged additionally.
- All equipment installed by Security Alarm is warranted for one year unless extended warranty/maintenance services are purchased. Company provides no warranty of existing equipment.
- Customer must provide analog phone(s) line for alarm system communication unless approved alternative communications such as cellular or internet communicators are being used.
- Most cameras will switch to a black and white infrared image at night. If there is enough light present, the camera will sometimes be able to maintain a color image. Some types of cameras deal better with low light conditions than other cameras. Please discuss this with your sales representative.
- The amount of storage that you will get depends on several factors. Hard drive size, quantity of cameras, and camera resolution all directly affect the amount of storage. Please discuss this with your sales representative.
- Some of our cameras have the ability to detect humans and vehicles. While this technology isn't perfect, it can save hours and hours of searching for video footage. It has really been a gamechanger in our industry. While this technology does work very well, some customers do experience false events or notifications that are triggered by animals, busy roads, weather, and the environment. Additionally, objects that are farther away from a camera might not be triggered as an event.
- As a rule we require a Download and Upload speed of 3MPS in order to install cameras. The customer is responsible for providing internet with a public IP address for the camera equipment. If the customer's Wi-Fi is being utilized, the customer is responsible for ensuring adequate Wi-Fi signal strength at the location of each camera.
- The customer should also know the passwords for their routers and app accounts such as iTunes (apple ID).
- Return trips due to internet or app issues will result in additional charges.
- Customer must provide unobstructed access to system areas for installation and servicing of devices. Customer must dedicate adequate personnel and equipment resources to ensure that all furniture, merchandise, and equipment are moved away from system device locations. Additional trip charges and labor charges may apply if device areas are not accessible at scheduled time.
- There is no warranty for any pre- existing equipment. Any equipment that is replaced by Security Alarm will have a (1) year warranty from the date of installation. Any work to the system after the switchover will be billed at our normal labor and parts rate.
- If the programming code has been changed by the previous servicing company, it may not be possible to utilize the existing control panel. Additional charges may apply to replace the control panel with non-proprietary equipment.
- A fire alarm interface is required when magnetic locks are used. Equipment and labor for such interface is EXCLUDED from this proposal unless Security Alarm monitors and maintains your fire alarm system. Customer must contact your fire system servicing company for installation and programming of required fire alarm interface.
- Independent related systems (i.e. fire sprinkler systems, hood systems, HVAC shutdown equipment, elevators, etc.)and connections are excluded from this proposal and are to be provided by Customer's specific trade contractor.
- The balance of installation will automatically be withdrawn from bank account or credit card within 15 days of completion (if not already received).